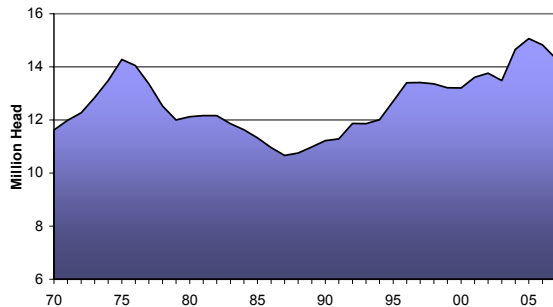


Canada's Beef Industry *Fast Facts*

PRODUCTION

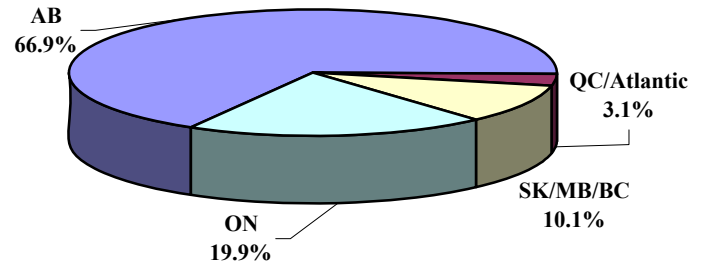
Canadian Cattle and Calves Inventory - Jan.1

1970-2007



Source: Statistics Canada

Canadian Fed Cattle Production 2006



Canfax 2006

83,000

Farms & Ranches with Beef Cattle
Statistics Canada 2006

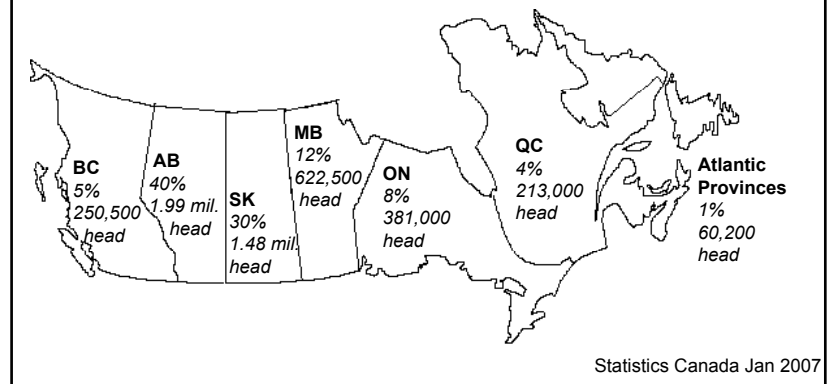
14.32 million

Total Cattle and Calves
(includes 1.5 million dairy cattle)
Statistics Canada Jan 2007

5.0 million

Beef Cows
Statistics Canada Jan 2007

Canadian Beef Cow Herd



Statistics Canada Jan 2007

Did you know...

- ✓ **The average beef cow herd size in Canada is 61.**

- Statistics Canada 2006

- ✓ **There are a lot of small cattle farms ...**

- 61% of the farms have 19% of the beef cows and each of these farms has less than 47 cows
- 26% of the farms have 33% of the beef cows and each of these farms has between 47 and 122 cows
- 13% of the farms have 48% of the beef cows and each of these farms has over 122 cows

- ✓ **Canada fed 3.6 million cattle in 2006.**

(Cattle that are finished to market weight.)

- Canfax, Statistics Canada, AAFC

- ✓ **In 2006, Canada produced 3.5 billion pounds of beef.**

(1.6 billion kilograms carcass weight.)

- Statistics Canada, Canfax

- ✓ **Canada's cattle industry remains the largest single source of farm cash receipts. Cattle and calf cash receipts in 2006 totalled \$6.5 billion.**

- Statistics Canada

- ✓ **Beef production contributed \$26 billion to Canada's economy in 2006.**

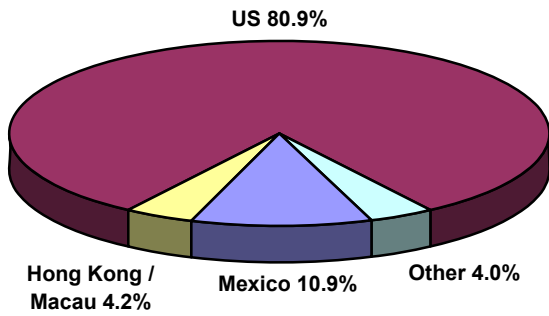
- Canfax, Statistics Canada 2006

October 2007

WHERE CANADA TRADES

Beef and Cattle Exports - 2006

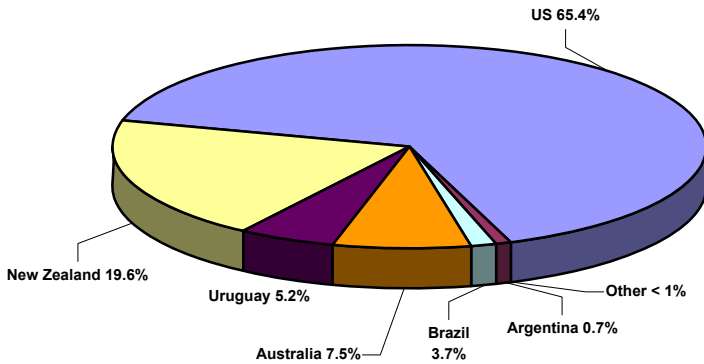
1.5 billion pounds (679 million kg)



Canfax 2006

Beef Imports - 2006

309.5 million pounds (140.4 million kg)



Canfax 2006

- ✓ **In 2006, Canada exported 45% of total beef and cattle produced in Canada, an increase of 2% over 2005.**

Statistics Canada, Canfax, AAFC 2006

- ✓ **On a net basis (subtracting out imports), Canada exported 35% of its beef and cattle production in 2006.**

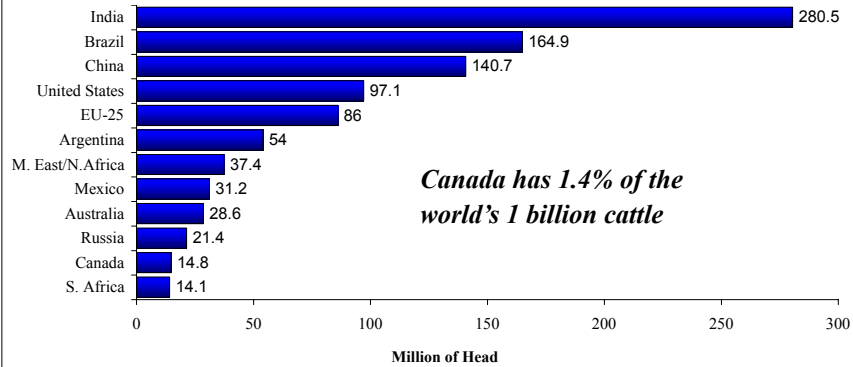
Statistics Canada, Canfax, AAFC 2006

- ✓ **Canadian beef exports were valued at \$1.3 billion in 2006 – this compares to \$1.9 billion in 2004 and 2005.**

Statistics Canada 2006

WHERE CANADA FITS

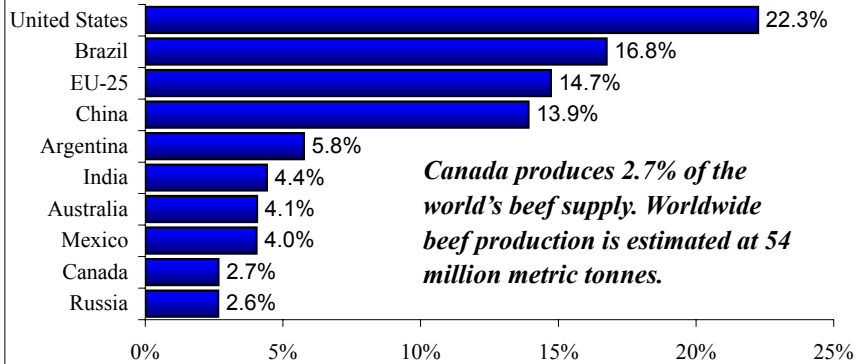
The Top 12 World cattle inventories - 2006 (in millions of head)



Canada has 1.4% of the world's 1 billion cattle

Source: GIRA

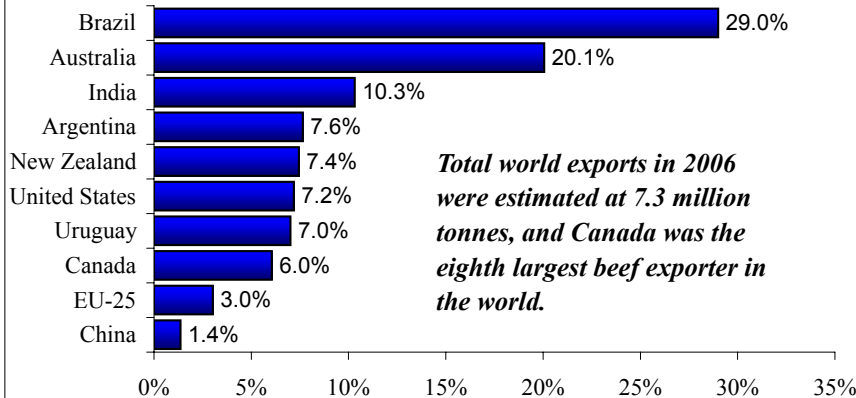
Top 10 Beef Producing Nations - 2006



Canada produces 2.7% of the world's beef supply. Worldwide beef production is estimated at 54 million metric tonnes.

Source: USDA

Top 10 Beef Exporting Nations - 2006



Total world exports in 2006 were estimated at 7.3 million tonnes, and Canada was the eighth largest beef exporter in the world.

Source: USDA

Canadian Beef Consumption

What are we really eating?

47.8 lbs. (21.7 kg) per person yearly

Down 1.4% versus last year

Statistics Canada 2006, Livestock Stats, retail wt.